

Background

Sanner: a globally leading supplier of active packaging solutions and components for medtech, diagnostics, pharma, and healthcare

Founded in 1894 with headquarters in Germany and best-in-class manufacturing facilities across Germany, France, Hungary, and China, [Sanner](#) has successively developed from a global market leader for desiccant closures and effervescent tablet packaging into a sought-after provider of customized solutions in the areas of medical devices and diagnostics, pharmaceuticals, and consumer healthcare. Today, Sanner supplies its products to more than 150 countries globally and has more than 600 employees. Since November 2021, [GHO Capital Partners LLP](#), a leading specialist healthcare investment advisor, holds the majority shares of Sanner. Together, GHO and the fourth generation of the Sanner family will continue the successful growth and create intelligent healthcare solutions for a better quality of life.

The foundation of the Sanner Group was laid in the 19th century in Hesse, Germany, where Sanner started out as a supplier of corks for the local wine industry. With the development of plastic materials, the company's product portfolio and customer base increased over the years. In the late 1950s, Sanner introduced the first desiccant closure, an innovation especially for medical packaging. The company started manufacturing under cleanroom conditions in the late 1980s. Operations at all Sanner sites are subject to uniform quality standards in accordance with the "made in Germany" principle.

Product overview

In line with the claim "Sanner. Protecting Health", both standard and customized packaging are all about safe and tailored solutions for medtech, diagnostics, pharma, and healthcare. Customers trust the company's expertise in

implementing demanding packaging solutions. Combined with creative product ideas, Sanner develops innovative products quickly and implements them in line with market requirements.

Sanner is increasingly positioning itself as a CDMO for **medical technology and diagnostics**: the consistent focus on customized solutions has enabled the plastics specialist to grow internationally in recent years. The portfolio includes individual solutions for in-vitro diagnostics and point-of-care testing as well as transfer devices, inhalation solutions and test strip packaging. With the [Sanner IDP Process®](#), the experts manage entire projects – from the initial idea to series production and beyond.

In the **pharma** segment, desiccant packaging from Sanner has been providing the highest level of drug protection for over 65 years. In addition to integrated adsorber solutions, highlights include the drop-in [AdPack®](#) desiccant sachets and [AdCap®](#) desiccant capsules. In addition, child-resistant packaging such as the [TabTec® CR](#) are part of the extensive portfolio. Sanner also develops and produces customized syringes and accessories, single-dose primary packaging for liquid, as well as dispensing systems for solid pharmaceuticals. With the [Atmo Guard System®](#), customers receive a comprehensive service for a safe, fast and cost-efficient launch of new pharmaceutical and healthcare products.

In **consumer healthcare**, Sanner offers the world's most extensive portfolio of packaging solutions for [effervescent tablets](#), nutritional supplements and probiotics, including integrated desiccants on request. Sanner uses various decoration processes, such as off-set HD printing. With the Brilliance® Tube for effervescent tablets produced with the IML process, customers receive a one-stop packaging system, from procurement to production to delivery. In addition, Sanner regularly launches new, innovative packaging solutions, such as [Sanner BioBase®](#), the first effervescent tablet packaging made of bioplastics.

Available all over the world

Today, Sanner products are used in more than 150 countries worldwide. The company places high demands on its fully traceable production in accordance with GMP guidelines. State-of-the-art machinery in the manufacturing facilities enables largely automated and flexible production according to strict quality rules. Sanner employs around 230 people at its headquarters in Bensheim, where the company's largest production facility as well as the central departments such as development and finance are located. Market activities in Europe, South America, Africa, and the Middle East are all coordinated from Bensheim.

The German site is certified according to DIN EN ISO 9001:2000 and ISO 15378 standards (primary packaging for medicinal products), as well as DIN EN ISO 50001. More than 100 machines are used to process various plastics. Injection molding, tool engineering and the production of multi-component assemblies are part of the standard expertise. In line with customer and product requirements, production takes place under cleanroom or gray room conditions.

Sanner opened a sales office in the U.S. in 1995. Only one year later, the company built a second production facility near Budapest in Hungary. As a contract manufacturing site, Sanner Hungária combines high quality and favorable local production conditions.

The production facility in Kunshan (Jiangsu province) has grown continuously since its establishment in 2000. The company produces in a class 100,000 cleanroom with ultra-modern production machinery including injection, blow-molding, and filling machines. A second facility is currently under construction. The Sanner production site in China offers a full range of solutions from a single source, including contract manufacturing, engineering, product development, tool making, production, automated assembly, and packaging.

In 2012, Sanner opened a sales office in Indonesia, and is also successfully expanding its presence in India since early 2013 with Sanner India Private

Limited. In May 2017, Sanner acquired the tube specialist Jaco S.A., located in Kirchheim, France, which was renamed into Sanner France SAS.

Focus on sustainability

Environmental sustainability is part of daily business at Sanner: With Sanner BioProtect[®], the company has adopted a holistic approach to protecting people and natural resources. Ecological, social, and economic responsibility plays a major. This includes the conservation and economical use of natural resources, along with corporate and social sustainability when it comes to responsibility vis-à-vis employees and production sites. Moreover, Sanner sponsors several school projects and offers internships for students in several company divisions, including the Sanner production facility in China. Furthermore, the packaging specialist cooperates closely with the Darmstadt University.

State-of-the-art technologies and materials have enabled Sanner to save considerable amounts of electricity and water over the past years. For instance, the company generates 50 percent of the required energy with gas from the own power/heat cogeneration system at the Bensheim site. The certification according to ISO 50001 proves that the energy management system successfully implements these targets. Sanner also focuses on sustainable solutions in product development such as the new Sanner BioBase[®] effervescent tablet packaging made from renewable raw materials.

For further information, please visit www.sanner-group.com

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